

INSTALL IT. TRUST IT.

# ArmaFlex<sup>®</sup> System Warranty

Product quality and system reliability are essential elements of the new ArmaFlex System Warranty Plan. This concept, which is unique in the market, allows you to benefit from comprehensive installation courses and an extended warranty of up to 10 years for ArmaFlex products.

[www.armacell.com](http://www.armacell.com)



10 Years  
Warranty



  
ArmaFlex<sup>®</sup>

# GREATER SECURITY

## Product quality, system reliability and strong partnerships - that's what counts at Armacell



Thanks to a combination of internal quality monitoring and external supervision by independent institutes we can guarantee products of consistently high quality. With our premium product AF/ArmaFlex you can be absolutely certain that you really are installing the high quality material you expect.

Successful, close cooperation between all those involved in the market is essential. From the insulation material wholesaler to the certified

insulator, from the specifier to the project developer or installer: Armacell maintains close contacts to all those involved. As a result of more than 50 years of experience in the application of ArmaFlex throughout the world, Armacell is able to provide wide-ranging, well-founded and highly-competent advice. This means that you can be absolutely sure to receive a long-lasting, high-quality insulation system.

“The performance and reliability of an insulation depend on how professionally it is installed. That's why we not only specify ArmaFlex and ArmaFix in our projects, but explicitly ask for the ArmaFlex System Warranty to ensure long-term performance.”

**Henk van Vliet**

Consultant at HV Real Estate Consultancy B. V.

# ... IN THREE STEPS

1

Regular participation in our Armacell application trainings

2

Have 20% of your employees certified and become a certified ArmaFlex installation company

3

Register your project

PRODUCTS	VALID FOR	WARRANTY	INSURED DAMAGE SUM
ArmaFlex Ultima AF/ArmaFlex HT/ArmaFlex NH/ArmaFlex Smart	Insulators for <b>building services and industrial installations</b> *1	5 years	1 million Euros*2
ArmaFlex Ultima, AF/ArmaFlex & NH/ArmaFlex Smart as a system with ArmaFix AF, ArmaFix Ultima or ArmaFix NH Smart	Insulators for <b>building services and industrial installations</b> *1 and certified by Armacell	10 years	1 million Euros*2
ArmaFlex Ultima, AF/ArmaFlex as a system with ArmaFix AF or ArmaFix Ultima	Insulators for <b>marine installations</b> *1 and certified by Armacell	10 years	1 million Euros*2



\*1 The benefits are only available for professional insulators and insulation companies. Please contact your local Armacell sales representative to find out more.

\*2 Compliance with the Armacell application guidelines is decisive for the warranty. In the event of non-compliance, in particular installation errors or incorrect sizing of the insulation, the resulting defects and/or damage are not covered by the warranty. After the statutory warranty period has expired, claims arising from the warranty extended to 5 (or 10) years include reimbursement of the verifiable costs for materials, wages and direct consequential damage. The warranty begins with the delivery of the materials by Armacell.

# YOUR BENEFITS

## Improve your position when contracts are awarded.

To give you an advantage over your competitors when it comes to tenders and bids, Armacell offers specialist companies\*1 the exclusive opportunity to increase the statutory 2-year warranty period to an **extensive manufacturer warranty of up to 10 years.**



## Protect your clients against unexpected costs in the future.

Customers always expect excellent quality and absolute reliability – you can now confidently offer both and thus continue to maintain strong customer relationships for years to come.

## ArmaFlex warranty for marine applications.

Professionally insulated equipment is the key to energy efficiency on ships and across the marine industry. With the ArmaFlex 10-year warranty for marine products, you have the guarantee that our marine products are installed by certified installers that have been trained at the Armacell Training Centre. This also comes with a random quality-check of our products' installation.

- // Higher reliability and protection against costs or repairs.
- // Professional, fully documented installation.
- // The certainty that the products installed are of the highest quality.



\*1 The benefits are only available for professional insulators and insulation companies. Please contact your local Armacell sales representative to find out more.

# SYSTEM SOLUTION

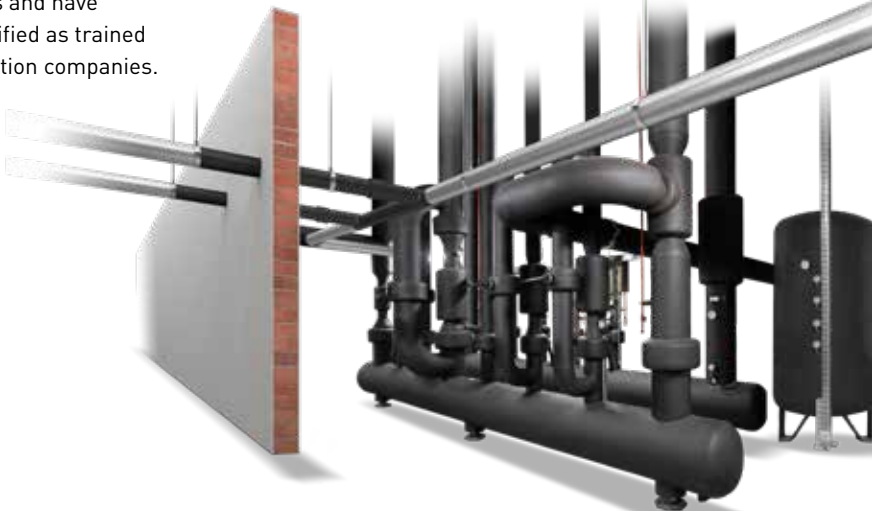
**The ArmaFlex System Warranty is a partner scheme in which trained and certified insulation companies benefit from a warranty of up to ten years instead of the statutory two-year warranty period.**

The ArmaFlex system warranty not only gives the certified companies a direct competitive advantage, specifiers, trade partners and clients also benefit from this seal of quality. Quality and reliability are crucial in cold insulation. In many markets, insulation companies take part in Armacell's training courses on a regular basis and have already been certified as trained ArmaFlex installation companies.



**When awarding contracts, customers are looking for certainty – like all of us.**

- // Stand out from the competition.
- // Build high levels of trust with your clients.
- // Win more contracts and tenders, because you can offer customers higher certainty.
- // Take this opportunity to remind your clients what your company has to offer.



All data and technical information are based on results achieved under the specific conditions defined according to the testing standards referenced. Despite taking every precaution to ensure that said data and technical information are up to date, Armacell does not make any representation or warranty, express or implied, as to the accuracy, content or completeness of said data and technical information. Armacell also does not assume any liability towards any person resulting from the use of said data or technical information. Armacell reserves the right to revoke, modify or amend this document at any moment. It is the customer's responsibility to verify if the product is suitable for the intended application. The responsibility for professional and correct installation and compliance with relevant building regulations lies with the customer. This document does not constitute nor is part of a legal offer to sell or to contract.

At Armacell, your trust means everything to us, so we want to let you know your rights and make it easier for you to understand what information we collect and why we collect it. If you would like to find out about our processing of your data, please visit our Data Protection Policy.

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## ABOUT ARMACELL

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As the inventors of flexible foam for equipment insulation and a leading provider of engineered foams, Armacell develops innovative and safe thermal, acoustic and mechanical solutions that create sustainable value for its customers. Armacell's products significantly contribute to global energy efficiency making a difference around the world every day. With 3,300 employees and 27 production plants in 19 countries, the company operates two main businesses, Advanced Insulation and Engineered Foams. Armacell focuses on insulation materials for technical equipment, high-performance foams for high-tech and lightweight applications and next generation aerogel blanket technology. For more information, please visit: [www.armacell.com](http://www.armacell.com)

For product information, please visit:  
[www.armacell.eu](http://www.armacell.eu)